

Lighting News

Commercial Lighting Distributor Since 1948

VOLUME: 1

COMPANY OVERVIEW

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NEW CONSTRUCTION

Here at E. Sam Jones, new construction is one of our specialties. We currently service major national accounts in both the retail and restaurant industries. We have an amazing track record of service in the industry. Please see the list below of some of the specialty services we offer:

Lighting Design: We will work closely with your architects, engineers, designers, contractors and in-house construction departments to ensure optimal lighting design.

Energy Codes: With increased government control of energy consumption, our goal is to ensure that each project is energy code compliant while provide proper light levels for each project.

Site Lighting: We can provide site lighting photometric layouts in order to meet specific code requirements.

Takeoff Services: Blueprint/CAD take-off services and personalized quotes for each project.

Dedicated Inventory: We stock dedicated inventory for each one of our national accounts to prevent back orders and lead time issues.

Pricing Programs: We work with our Vendors to provide discounted pricing for each national account.

In House Tech Support: Our qualified support staff is available to answer specific tech questions from the field.

Shipping Schedule: Shipments will be coordinated per your specific construction schedule.



GO GREEN WITH E. SAM
JONES

LIGHTING RETROFITS

All the talk about “going green” is nothing new for E. Sam Jones. We have been an industry trendsetter in lighting retrofits for nearly 20 years. We have successfully retrofitted over 3.5 million light fixtures, one of the most extensive records in the industry. A startling fact about energy consumption is that 90% of the cost of lighting is still electricity. Let us evaluate your current lighting system to determine the best possible solution for your lighting needs.

No Obligations Lighting Retrofit:

The process begins with a free visit to your site. We evaluate your current lighting system and analyze your utility bills. Then we create a plan best suited for your individual needs...a plan to reduce power consumption and improve the quality of light in your facility.

Easy-To-Read Proposal:

Nothing is hidden in the dark. Payback, ROI and HVAC savings and maintenance avoidance are all explained and included in our comprehensive lighting retrofit proposal.

Meticulous, Transparent Work:

Our fulltime staff of experienced lighting specialist will guide you through the process of choosing and installing the right lighting upgrade. Then our highly trained and supervised labor force installs your retrofit with the least interruption of YOUR schedule, not ours.

MAINTENANCE PROGRAM

The core business since day one at E. Sam Jones Distributor has been lighting replacement. For over 60 years we have offered proven, expert service that you expect from an industry leader. Be it a local facility or a nation maintenance program, E. Sam Jones has established itself as a major player in the industry. Here are some of the advantages of using an industry leader:

Professional Sales Force: With our dedicated sales force and customer support staff, we have the right team in place to meet your lighting needs.

Flexible Reporting Capabilities: Monitor your budget, track expenditures and analyze your purchasing activity by unit or ship to.

Vast Inventory: We have one of the largest inventories for lamps, ballast and fixtures in the US. Also, we have the ability to purchase from every major manufacture.

Pricing Programs: We will work closely with our vendors to ensure you get the best price available.